

ARE YOU READY FOR A CAREER IN SALES?

Develop with Dell is a free program connecting learners with the real world skills needed in tech's most in-demand careers.

We will help you develop and demonstrate the value you'll bring as a career ready professional to any future employer in the technology world.

D¢LLTechnologies

PROGRAM BEGINS SEPT 12

Sign up by going to:

bit.ly/3wqKtOQ

This amazing opportunity is open to <u>all</u>. By the program's end, you'll be able to:

- Describe sales roles, skills, factors for success, and future career pathways.
- Summarize technology fundamentals to succeed in the IT industry.
- Develop and apply needed sales skills.

This blended learning experience of ondemand eLearning and virtual live sessions runs for about 40 hours, and includes:

- Discussions with experts from Dell Technologies on sales careers, skills, and technology fundamentals.
- RNMKRS, a first of its kind international selling skills competition using artificial intelligence and live role-plays.
- Creation and presentation of an ePortfolio to validate your potential to employers.
- Upon successful completion, participants will receive the Dell Technologies Career Ready Professional credential.

By 2030, 25% of Dell's U.S. workforce and 15% of its leaders will be Black/African American and Hispanic/Latino minorities. Learn more at jobs.delltechnologies.com.